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Nelson	17 Bishopdale Avenue Nelson 7011	Tel (03) 546 9099 Fax (03) 548 4248
Wairau	22 Queen Street Blenheim 7201	Tel (03) 578 5750 Fax (03) 578 5980
Motueka	117 Pah Street Motueka 7120	Tel (03) 528 1046 Fax (03) 528 1155



**Annual Report
2020-2021**

E ngā mana, e aku rangatira, e te iwi whānui nei anō te mihi kau atu ki a koutou, E rere tonu ngā roimata mō rātou kua mahue mai i a tātou. Nō reira, awaiho ko te pō ko te hunga wairua. Huakina ko te ao ko tātou e mahue pani iho i muri nei, kia tangi tīkapa ana i te aotūroa Tihei mauri ora!

Tēnei te reo maioha o Te Piki Oranga e rere atu ki a koutou i runga i ngā whaakaro o tēnei kauwenga taumaha o te tau.



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About Te Piki Oranga

Te Piki Oranga is the kaupapa Māori health and wellness provider for Te Taihū. Our head office is in Waimeha, and we provide services from three regional hubs: Wairau (Blenheim), Whakatū (Nelson) and Motueka, and a mobile clinic that can deliver services across the region.

Our qualified kaimahi (staff) create a supportive environment for whānau, providing quality and accessible Māori health and wellness services that are consistent with the concepts of whānau ora and tino rangatiratanga (self-reliance and independence).

Te Piki Oranga holds 13 contracts with five organisations and delivers a range of wellness services on behalf of regional and national organisations.

We hold a key Kaupapa Māori Health Services contract (also known as Te Puna Hauora) with Nelson Marlborough Health (NMH).

Other health contracts include smoke-free, bowel screening, lactation

services, cervical screening, Hauora Direct Assessments and the Koroua and Kuia Day Activities Programme.

In partnership with Kotahi Te Taihū Charitable Trust and Nelson Marlborough Health, we also provide COVID-19 vaccination clinics across Te Taihū.

In 2021, in partnership with Nuku Health and supported by Marlborough Primary Health and Rangitane o Wairau, we launched Wairau's new Manu Ora healthcare service. Manu Ora provides quality care within a kaupapa Māori model, committed to te reo Māori me ngā tikanga Māori.

All the partnerships we have are outlined on pages 30 - 37.



Providing health and wellness services to whānau across Te Taihū.





Kitenga (Vision)

"Me whakahaumanu te mana o te whānau, a, ka haere whakamua"

Revitalise whānau for their future

Whakatakanga (Mission)

"Ma te huruhuru ka rere te manu"

A bird is adorned with its plumage in order that it may take flight

The whānau is the centre of our service (Manu Aute). The tohu is a symbol of Kaupapa Māori and how it translates into the practice of kaimahi with whānau. The intention is that whānau will be able to engage with Te Piki Oranga in a way that builds understanding and confidence through kaimahi practicing tikanga Māori that incorporates these values/kaupapa to empower whānau to improve all aspects of their wellbeing.

Chairperson's report



Te kitenga: “Me whakahaumanu te mana o te whānau ā, ka haere whakamua, ā, Mā te huruhuru ka rere te manu.”

Tūturu whakamoua kia tina, haumi ē, hui ē taiki ē.

Aue taukiri ē.

E tangihia ana mātou ki a koutou, kua haere atu ki tua o te ārai, ki te waahi e kore nei e hoki mai. Rere atu rā ki te pūtahitanga o Rehua ki ōu mātua tūpuna, ki te taha matau o te Atua, nā koutou i poiipoia i a mātou ngā uri whakatipu kia whai haere te kaupapa nei. Moe mai rā koutou i ōu moenga roa, okioki ai.

E ngā mana, e ngā reo, e ngā karangamaha nau mai whakatau mai ki tēnei hui a Tau o Te Piki Oranga.

Welcome to the 2020-2021 Annual Report for Te Piki Oranga Ltd.

Firstly, I would like to acknowledge the passing of many whānau and the impact that has had on our wellbeing in these difficult times.

Sadly, the ongoing impact of COVID-19 means that uncertainty is likely to continue into the foreseeable future.

Te Piki Oranga's shareholders and directors are: Whakatū Marae – Jane du Feu; Te Korowai Trust – Myra Dick; Te Āwhina Marae – Keith Palmer; Ngāti Koata - Antoinette Paul; Rangitane - Lauree Ashworth; Ngāti Apa ki Te Rā - Patrick Smith, and one independent director, Cathleen Walker.

The strategic plan encompassing our wellness framework is in its third year and is reviewed annually and adapted when the environment changes, as we move forward to ensure our whānau receive the best care possible.

As a Kaupapa Māori service, our holistic approach has enabled the development of a comprehensive service, allowing service delivery to be tailored to whānau needs where possible. This last year has seen the diversity of services and funding increased exponentially. This has been due in part to COVID-19, and to

Government departments including the District Health Board (DHB), recognising the effectiveness of community delivery of services to meet the needs of our whānau.

Financial capability was brought in-house in the 2019-2020 year with the appointment of a Finance Manager and a Financial Administrator. These appointments, along with our accountants Johnston Associates have streamlined our financial operations. The organisation continues to be financially sound thanks to excellent management of the budget and funds.

The Board has worked very closely with Anne Hobby, our Tumuaki, towards Designated Audit Agency accreditation which, due to COVID-19, and with the need to prioritise workloads, should be completed this coming year. This has seen the refinement and review of existing policies, plus implementation of new policies to meet the required auditing standards and the requirements of our governing legislation.

Anne has a strong relationship with the DHB and its Māori Manager, to ensure services, opportunities and issues are resolved expediently. One of the impacts of COVID-19 has been closer relationships with the DHB, iwi and other community organisations. Together, we are working efficiently to ensure the safety of whānau.

As Te Piki Oranga is regarded as an 'essential service', all kaimahi continued to work through the COVID-19 restrictions during the year, where they were most

needed in the community. Te Piki Oranga has been at the forefront of delivering vaccination clinics across Te Taihū with the Public Health Organisations (PHOs). Our kaimahi have worked well beyond what is normally required of them, to ensure whānau have been supported and serviced appropriately. Ngā mihi nunui ki a rātou.

The appointment of a Service Manager and Nurse Practitioners spread the workload of the Tumuaki and has improved efficiencies and risk across the organisation.

The Clinical Governance Board is working well alongside the organisation, giving the professional guidance needed for service delivery.

The development of a new initiative, in partnership with Nuku Health, to establish a GP practice in Wairau has been an exciting one. Launching in the first quarter of the next financial year, it will provide a new way of working that allows greater whānau access to doctors and associated services.

This, coupled with our reputation for good service delivery, has increased pressures on kaimahi due to higher workloads and a lack of available space. Housing of the services has been a constant challenge. As we increase our service offerings, we need to increase our kaimahi numbers. This is under constant scrutiny and we're looking at innovative solutions to meet these needs. It is essential to mitigate such issues as efficiently as possible as we grow.

The Board acknowledges and appreciates the hard work carried out by Anne, her management team, the clinical team leaders and the kaimahi, who make the service the success that it is. Service delivery is the essence of the organisation, which itself is constantly evolving and expanding as new services are added and the demand for services offered increases.

COVID-19 remains a major part of our lives. As an essential service provider, our staff have gone well beyond the call of duty to support whānau in need. This ongoing effort is supported by regular karakia in-house or on Zoom, which allows for greater spiritual support.

The challenges continue due to COVID-19, but that has not stopped us finding and launching new initiatives.

Going forward, the contracts, relationships and delivery of services is constantly changing as Government restructures the health system - including DHBs - moving towards a more collaborative approach for the benefit of whānau. It is important that we continue to work closely with our shareholders to ensure they are regularly updated on the progress we are making despite the unexpected.

Finally, I wish to acknowledge the hard mahi and the dedication of my fellow directors in getting Te Piki Oranga to where it is today and look forward to a positive future.

No reira, ngā manaakitanga

Jane du Feu
Chairperson



Tumuaki report



***Ma te huruhuru ka
rere te manu.
Adorn the bird with
feathers so it may fly.***

Tihei mauri ora, e ngā whānau, hapū, iwi o Te Taihū o te Waka a Māui, ngā rangatira o Te Piki Oranga, nga kaimahi, e mihi aroha ana kia tātou katoa.

Kua puta mai nei i tēnei māuiui mate uruta rua mano rua tekau. Rātou kua ngaro i roto i o tātou whānau, haere, haere, haere atu.

Tātou te hunga ora tēnā koutou, tēnā koutou, tēnā tātou katoa. Tū pakari, tū matāra, tū Rangatiratanga.

The 2020-21 year was another to remember, as our focus turned towards supporting whānau wellbeing through the longer term COVID-19 impacts – including preparing for and beginning delivery of COVID-19 vaccination clinics across Te Taihū.

I am extremely thankful that our kaimahi and their whānau have so far escaped ill health due to COVID-19. Our thoughts are with those who were not so lucky.

As described in this Annual Report we have continued to work with iwi, the

Māori community, our health partners and the wider community through ongoing difficult and uncertain times, positively collaborating with the primary goal of keeping Māori safe and healthy. We now have 4,328 people accessing our wellness services. This is not a static number as whānau graduate from services and others come in.

Te Piki Oranga's resilience, flexibility and resourcefulness has grown through the year as we have met the challenges and lessons of the pandemic and grown to meet them. It has been heartening to see our organisation and our kaimahi go from strength to strength.

We've had to dig deep into our stores of resourcefulness and see the challenges as opportunities to upskill and to develop new competencies, but our commitment to our whānau and community has been a driving force throughout. He waka eke noa.

I am grateful to the Board for their guidance, commitment, and energy over

the past year. Our directors have provided leadership and direction, which has helped us grow as an organisation and a community, and helped us maintain our excellent levels of service delivery to whānau through some incredibly busy periods.

We continue to be grateful for the investment we made in technology last year, which has enabled us to continue to work remotely and support our more diverse, and at times scattered, kaimahi as they continued to deliver mahi.

We now employ 74 kaimahi across Te Taihu. Currently, 76.7% of our workforce is Māori, with our goal being 80%. We appreciate our allies who have a commitment to kaupapa Māori.

At Waimeha, we have had additional kaimahi resource with the arrival in January of Lorraine Staunton as our new Kaiwhakahaere Ratonga – Service Delivery/Operations Manager.

This last year has also seen Sonny Alesana take up a new role as Kōtuitui Hapori, with Carl Baker joining the organisation as our Pou Taki, delivering our Cultural Competency Framework to help kaimahi

integrate Te Ao Māori worldview into our practice. You can read more about Lorraine and Carl on pages 18 and 19.

We have continued to develop our kaimahi's other skills as well, with vaccination training for our nurse practitioners taking priority early in 2021 and a programme to strengthen service delivery through a series of wānanga with each service delivery team across Te Taihu.

The roll out of our new mobile clinic, the whānau vaccination clinics and information campaigns, and the groundwork towards the development of a dedicated GP service in Wairau, have all been highlights this year, as described in this report.

Finally, I'd like to wish you all the best for the year ahead – it looks like COVID-19 will continue to challenge us, but I feel we are better prepared than ever to meet that challenge, as well as to continue to deliver wellbeing outcomes for whānau across a range of needs and services.

Anne Hobby
Tumuaki



Messages from Directors



Jane Du Feu - Whakatū Marae Inc.

The ongoing challenges due to COVID-19 have seen the organisation go from strength to strength, and with our dedicated team of kaimahi we have remained 'fit for purpose' to whānau. The exciting initiative this year has been the work towards the establishment of the GP services in Wairau, with a number of other initiatives also under development as capacity allows. All of these initiatives will make a difference to improve health and wellbeing for whānau. Whakatū Marae still believes the focus of the service delivery has to be driven by Māori, to address all the issues whānau face in getting the help and support they need.

Keith Palmer - Te Āwhina Marae

We continue to see the growth in services and clients achieved by our professional kaimahi and management. Especially during these challenging COVID-19 times, our kaimahi have shown their professionalism and dedication, whilst putting in substantially greater effort to maintain their high levels of service. Our range of services continue to expand to enable us to meet the goal of increasing the welfare of our people.



Antoinette Paul - Ngāti Koata

In three years of representing Ngāti Koata on the board of Te Piki Oranga, I have seen Te Piki Oranga continue to grow from strength to strength. I would like to thank and acknowledge all the kaimahi and my fellow board of directors for working so tirelessly to make a difference for our whānau's wellbeing and health. If 2020 has taught me anything, it has reminded me how resilient, capable and adaptive Te Piki Oranga can be. We have been here before and we can do it again.



Ehara tāku toa i te toa takitahi, engari he toa takitini.
(My strength is not as an individual, but as a collective.)

Myra Dick - Te Korowai Trust

Since Te Piki Oranga was established, I have been a director on the board representing Whakatū Te Korowai Manaakitanga Trust, whose foundation members are the Whakatū Māori Women's Welfare League. Both organisations have a strong commitment to the wellbeing of Māori whānau in Te Taihū.

I believe the kaimahi throughout this organisation do amazing mahi. They have gone over and above to make sure that whānau are supported in this trying time during the COVID-19 response.

I enjoy working with a group of directors who think conceptually, politically and strategically. They have been flexible and creative in a challenging and changing environment, and have a vision towards the wellbeing and future of Māori whānau and Pacifica fono in Te Taihū.



Lauree Ashworth

Te Runanga a Rangitane o Wairau Trust

I would like to acknowledge the extraordinary role Te Piki Oranga continues to play in the COVID-19 response. Whānau have been able to access vaccinations easily as a result of the communications being delivered to the community.

This year, Rangitāne o Wairau supported the collaboration between Te Piki Oranga and Nuku Health to establish the first kaupapa Māori GP practice in Wairau. It has been a privilege to witness the development of this culturally-appropriate primary health care service and my appreciation extends to all the kaimahi that have worked hard to make this a reality. [He waka eke noa!](#)

Cathleen Walker - Independent

I have been a director on Te Piki Oranga's board since 2014. It has been a privilege to be part of a successful organisation and to see Te Piki Oranga go from strength to strength. Te Piki Oranga has continued its critical role in supporting Te Taihū in its response to the COVID-19 pandemic, and in particular the significant contribution to the vaccine rollout, whilst continuing to deliver services to our whānau. We greatly acknowledge how well our kaimahi have adjusted to the challenges in these unprecedented times.

[He aha te mea nui o te ao? He tangata he tangata he tangata.](#)





Patrick Smith - Ngāti Apa ki te Rā Tō

Kia Ora Koutou. I joined the Te Piki Oranga Board in November last year as the representative for Ngāti Apa ki te Rā Tō. Since joining, I have been impressed with the skill and dedication that Anne and her team are putting into ensuring our whānau are provided with the most accessible health services possible across Te Taihū.

We want Te Piki Oranga to always be a great place to work.

With the mahi of providing innovative solutions to reduce health inequities, an energised focus on workforce planning, and being more competitive in the health labour market, we want more people to consider us as an employer of choice.

A sincere thank you to all our kaimahi for all their efforts over the last year. Mauri Ora.



Meet the Management Team



Anne Hobby
Tumuaki
General Manager



Carl Baker
Te Pou Taki
Cultural Advisor



Ratapu Hippolite
Kaipakihi Kaiwhakahaere
Business Support Manager

Whakatū Hub



Karen Davidson
Pūkenga Kaiwhakahaere
Site Manager



Dianne MacDonald
Nehi Arahanga
Clinical Lead

Motueka Hub



Lydia Mains
Pūkenga Kaiwhakahaere
Site Manager



Gaynor Rikihana-Takao
Nehi Arahanga
Clinical Lead



Lindi Rule
Quality Kaiwhakahaere
Quality Manager



Lorraine Staunton
Kaiwhakahaere Ratonga
*Service Delivery /
Operations Manager*



Diane Pomana
Finance Officer



Ricky Carr
Pūkenga Kaiwhakahaere
Site Manager



Mary Johnsen
Nehi Arahanga
Clinical Lead

**Wairau
Hub**



Enrolments

Enrolments by contract, at 30 June 2021

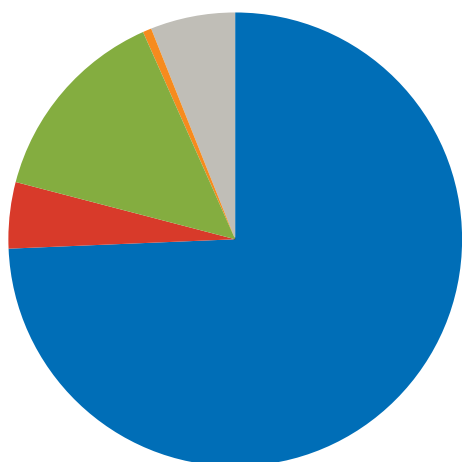
At the end of June 2021, there were 4,328 people enrolled with Te Piki Oranga.

Nelson Marlborough Health 4,292

Other contracts 1,462

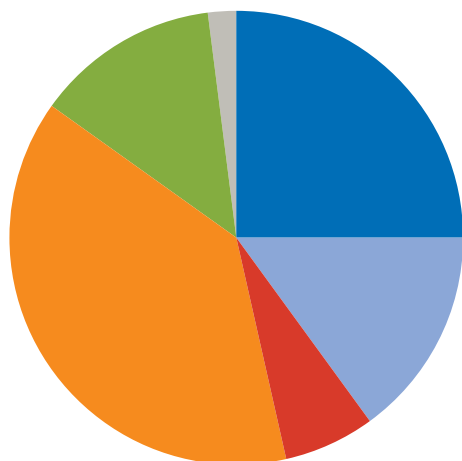
Note: Some people are enrolled in more than one service.

Enrolments by ethnicity



● Māori	3,215
● Pacifica	203
● European	616
● Asian	23
● Undefined	271
Total	4,328

Enrolments by age group



● 0-4 yrs	1,076
● 5-14 yrs	650
● 15-19 yrs	281
● 20-59 yrs	1,670
● 60+ yrs	566
● Unknown	85
Total	4,328

Kaimahi development

Ensuring a high percentage of Māori kaimahi is an ongoing focus; Māori make up 76.7% of Te Piki Oranga's workforce, which is close to our goal of 80%. Our annual investment in kaimahi professional development is extensive.

Kaimahi snapshot

- 74 kaimahi
- 56% registered with a professional body, e.g. nurses, social workers, counsellors, dietician
- 50% undertook professional training in FY2021
- Many kaimahi undertook COVID-19 vaccination training.

Te Piki Oranga continues to face the challenges of an aging regional workforce, and strong competition for Māori health workers.

As well as our nationwide recruitment campaigns, we are planning programmes in the coming year to encourage rangatahi to consider health as a career.



Exciting younger Māori about working for Te Piki Oranga is a focus.

Responding to COVID-19

Te Piki Oranga adapted quickly to the COVID-19 environment, ensuring we continued to deliver our essential services, with the awareness that lockdowns could occur at any time.

Te Piki Oranga worked closely with Kotahi Te Tauihu Charitable Trust and Nelson Marlborough Health to offer the Pfizer vaccine through COVID-19 vaccine clinics for iwi, hapu and whānau in Waimeha, Whakatū, Wairau and Motueka.

The roll out of vaccinations saw the mobilisation of resources to ensure our whānau understood the need for vaccination and overcame any misinformation that might reduce the number of Māori taking up the vaccine.

Te Piki Oranga held education sessions for whānau who needed more information. It was heartening to hear people, who were nervous or unsure about having the vaccine, talk about their journey to knowledge and understanding of its importance.

Using community champions, we encouraged people to find the right information and make an informed decision for themselves and their whānau.

By the end of June 2021, we had vaccinated 807 of people at 12 clinic days - a great start to protecting our whānau and the wider community from COVID-19.

In recognition of the toll COVID-19 took on the mental health of our whānau, we secured funding from the Ministry for Primary Industries to develop and deliver a new wānanga, Te Ata Pūao. This programme was delivered in Whakatū and Wairau (see page 34 for more.)

Te Piki Oranga also continued to support the homeless and people affected by mental health, addictions and COVID-19 related impacts throughout the year.



Port Nelson worker Andy Robb – one of the first in the region to be vaccinated.

New kaimahi profile



Lorraine Staunton Kaiwhakahaere Ratonga – Service Delivery/Operations Manager

Lorraine's focus is on supporting Te Piki Oranga on its journey to become an exemplar service provider. This year she was involved in developing the mobile clinic, which has proved to be a valuable resource and was used to support a variety of services including the start of the COVID-19 vaccination roll out.

She has also been working with Carl Baker (Pou Taki) to strengthen service delivery through a series of wānanga with each service delivery team across Te Taihū.

“Through the wānanga we worked with kaimahi to take a snapshot of where we are now, and then look at what are the critical issues that need close attention to move towards our goals as a wellness service provider and as a kaupapa Māori organisation. We usually held the wānanga off site, to give kaimahi a new environment, which can help with fresh thinking. We looked at the status quo, and

how we could inspire, encourage and value our kaimahi within these services.”

When she came into her role, Lorraine could see that Te Piki Oranga had established a reputation of commitment to whānau. “The next step was to look at opportunities to build on this reputation and add new services and programmes to our kete. We've also looked at ways to support kaimahi with professional development, to grow the workforce and to attract Māori to our organisation.”

Lorraine said that COVID-19 presented opportunities to develop new services, such as Te Ata Pūao, aimed at improving mental health and wellbeing along with whānau health through a better understanding of Te Ao Māori. See page 36 to read more about Te Ata Pūao.

“We also need to make sure our organisation is well positioned to meet further challenges and changes that could come our way.”

Kaimahi wellbeing is critical to the success of service delivery. “We need to ensure our staff are supported and protected,” said Lorraine. “We are part of the community we serve and we're not exempt from the issues that affect them.”

New kaimahi profile



Carl Baker

Te Pou Taki – Māori cultural adviser

Carl Baker spent his first few months undertaking a cultural assessment of Te Piki Oranga’s activities.

The Pou Taki position was advertised after Sonny Alesana moved to a new position as Kōtuitui Hapori (Community Connector). When Carl saw the position advertised, he jumped at the chance to relocate to Te Taihu for the role and be closer to his whānau based in Whakatū.

His previous experience as Pou Tairangahau (cultural manager) at the Department of Conservation in Hawkes Bay, has equipped him with transferrable skills for the Te Pou Taki role.

At Te Piki Oranga, Carl aims to support both kaimahi and whānau. He said the purpose of the cultural assessment he

undertook was to “make sure our activities align with what we say we’re doing,” and to inform a development plan for management and kaimahi.

He is looking for ways to enhance how kaupapa Māori informs Te Piki Oranga’s strategic direction and to ensure tikanga Māori is implemented accurately across the organisation, starting with the leadership team.

“I see everything as an opportunity,” Carl explained. “I’m aiming to increase kaimahi’s overall cultural capability, which will ensure Te Piki Oranga continues to transform as a kaupapa Māori health and wellness organisation.”



Te Piki Oranga site updates

Te Piki Oranga delivers its services through a head office in Waimeha and three sites in Whakatū, Motueka and Wairau. Each site offers programmes and services appropriate to the needs of its whānau, keeping them healthy and well.

The last 12 months has seen support rolled out for whānau affected by COVID-19 lockdowns, and the development of new services to help us deliver that support.

Waimeha Head Office



Whakatū Hub



Wairau Hub



Motueka Hub



Waimeha

As mentioned earlier, our head office in Waimeha saw some exciting new roles open up this year, with Lorraine Staunton and Carl Baker joining the team, and Sonny Alesana moving into a new Kōtuitui Hapori - Community Connector role.

Other new kaimahi to join us at Waimeha include Charles Clover, who has launched Te Ata Pūao in response to COVID-19, and Hamish Tomlinson and Diane Pomana, our new finance team.

Grayson Nepia filled a number of roles during the year, and the COVID-19 response team has supported our three hubs from the Waimeha base.

In the spotlight:

Mobile clinic helped whānau reach their potential

A stunning, vibrant green and blue tui and a whakatauki, which loosely translated means "adorn the bird with feathers so it can fly", covers one side of Te Piki Oranga's new mobile clinic. On the other side, whānau enjoy one of Te Tauihu's beaches.

Inside is cosy and comfortable, with a heat pump to warm the space in winter and cool it in summer, and cups of tea on tap.

The purpose-built mobile health clinic hit the road in June 2021 and was



immediately put to good use supporting the hauora of hundreds of local whānau, as it was used as a base for COVID-19 vaccination clinics.

Lorraine Staunton said a successful funding application enabled the setup of the mobile immunisation clinic, but it quickly became a multi-purpose clinic, with additional potential uses continuing to evolve.

It also provided a comfortable and private space for cervical screening, a first aid hub and health promotion centre at community events.

The clinic was fitted out with telehealth technology, with Nelson Marlborough Health providing technical support, to ensure local whānau could access specialists across Aotearoa.

Lorraine said that Aotearoa was not meeting many health targets for Māori but the new mobile clinic was a great start towards supporting better health outcomes.

“It has shown huge health promotion potential. We also bought a gazebo that was used alongside the clinic at community events.”

*Ma Te huruhuru, Ka rere Te manu
Me Whakahoki mai te Mana ki te
Whānau, Hapu, Iwi, ara
Kia korowaitia aku mokopuna ki te
korowaitanga hauora
Tihei Mauri ora!*



Whakatū

The Whakatū hub has the highest number of whānau registered to services (1,969), and has seen an increase of 17.6% on the year before.

At Whakatū seven nurses trained for vaccination and swab taking, before being deployed to support other sites. A key benefit of this was the opportunity to develop stronger relationships between health hubs and key partner organisations.

On 1 April, Whakatū held one of the first vaccination clinics for kaumātua, with 70 whānau receiving the vaccine. The hub also hosted Hon. Peeni Henare, Minister for Whānau Ora in April, to promote COVID-19 vaccinations. This visit was supported by the Māori Wardens.

Whakatū gained its second nurse practitioner, with Carol Whitfield joining Meg Robertson.

Kaimahi professional development saw Debbie Tauwhare from the Alcohol and Other Drugs service achieving a Bachelor in Addiction Services, and others in the team studying for further education.

The Kaumatua Programme has developed into a series of activity groups including swimming, waiata, and ukulele, spread across different days.

Our Kia Taumata Te Oranga Methamphetamine Matrix Programme saw good participation.

We have been working with Access Dental Community Trust in a collaborative programme to improve dental health among whānau, and we also increased our capacity for helping with foot care by training nurses in this area, to relieve the pressure on the PHO podiatry service.

Our walk-in clinics at NMIT, held twice a month, have been well attended and are helping whānau to access services and get the support they might otherwise miss out on.

We're working on building relationships with other agencies by holding a monthly networking event.



Vaccinating kaumātua and their whānau commenced in April 2021.



In the spotlight:

National Award for Māori health champion provided funding for new programme



During the year, Rameka Te Rahui won the Paraire Huata Health and Wellbeing Award, dedicating the \$5,000 award to a new wānanga to help young Māori to follow the right path in life.

The Te Rau Ora He Tohu Hiranga: Excellence and Innovation awards, acknowledge and recognise excellence and innovation in the Māori health, mental health, and addiction services sectors. Paraire Huata was best known for his focus on the health and social service sector, and for his commitment to Māori mental health and addiction services. Te Rau Ora is a national organisation dedicated to strengthening Māori health.

“I want to acknowledge the honour of being the recipient of the Paraire Huata Award, it was a wonderful surprise and truly appreciated. A big thank you to the team at Te Rau Ora,” said Rameka.

“Paraire Huata, of Ngāti Kahungunu ki Heretaunga, was a dear friend, colleague and teacher whom I had the privilege of working with.”

Rameka facilitates the Kia Taumata Te Oranga Methamphetamine Matrix Programme – a successful addiction programme developed in the US and adapted for New Zealand. The programme launched in October 2019 and has made strides in helping people break the cycle of drug use and addiction.

Rameka will use the award to facilitate a wānanga for 20 young Māori males (taiohi, rangatahi tamatāne,) aged 14 to 20 years old. It will run in October 2021 and will be marae-based within Te Taihū.

“We are hoping to target many of our local young tane who have fallen through the gaps and are likely to be an adult tane ‘Māori statistic’ within the next 3-8 years,” said Rameka. “Our aim is to try to break this cycle and expose these young tāne to good role models and a variety of activities and opportunities that provide an alternative to a life of drug use, gang violence and crime.”

Motueka

The 2020-21 year was one of new challenges that proved to be an opportunity to develop team strengths, especially in the COVID-19 environment. The Motueka site has 565 whānau registered for services.

The urgent need for nurse vaccination training meant that while some staff were away on training, other staff provided backup to manage the extra workload. This presented our kaimahi with an opportunity to learn new skills and expertise – well supported by the Te Piki Oranga vaccination team. This learning process has touched all roles in the Motueka team, and while it was a challenging process, it was very rewarding for all involved.

As three nurses left to pursue new training or opportunities, existing kaimahi stepped up to carry the caseloads while three new team members were recruited and settled into their new roles.

Motueka delivered many community clinics, with a free GP clinic held every two weeks. A physio and a specialist nurse also provided clinics, ensuring that health services were easy to access for whānau.

Te Piki Oranga also helped by providing a wraparound service with pick-ups and drop-offs, free clinics and korero with clients before or after their appointment.

Whānau took the opportunity to drop in and talk to kaimahi without an appointment – an important access point to maintain momentum of service delivery in the community.

Whānau needs have become more complex over the years and COVID-19 has exacerbated that complexity, with mental health issues building when people are under stress, and low income or no income whānau needing a range of support services. Being located on the Te Awhina Marae site helps our team to feel they are embedded within the community, and helps to reduce barriers for whānau, so that they feel comfortable accessing the health hub services.





In the spotlight:

Tūhono - support for mothers of all ages

Tūhono is an innovative Te Piki Oranga programme that provides kaupapa Māori intensive, personalised interventions for a small number of whānau, designed to develop and support the relationship between māmā (or matua) and pēpi. In this financial year, 25 new māmā joined the Tūhono programme.

For example, Tūhono supported an older māmā to give birth to her seventh pēpi, a healthy girl, while also helping her keep her whare and support her other tamariki.

The māmā came to Tūhono not long after she discovered she was hapū with her seventh pēpi. Due to her age and the size of the pēpi, she needed some extra support from the health system for the first time. Our Te Piki Oranga dietician was a huge advocate and support for her throughout this journey. A referral to our Te Hā Aukati Kaipapa Pēpi First programme proved to be a success and

our māmā managed to stop smoking during her pregnancy.

We were also able to provide this māmā with a new push chair and car seat through Tūhono, pay for her many and much needed growth scans and offer emotional support through some of the daunting decisions she had to make as an older māmā.

Tūhono also helped the whānau keep their whare by organising and funding some vital property maintenance. During the 2020 lockdown and school holidays we were able to assist with kai, and scrapbooking stationery for both māmā and her five young tamariki, as getting out and about was proving difficult.

The māmā gave birth to a beautiful, healthy girl naturally, using the wrap-around team's support and encouragement to follow her intuition.

Wairau

The Wairau hub has 1,741 whānau registered to services, which is an increase of 14% on the year before.

The development of Manu Ora, a new primary health service for whānau, was a highlight for the Wairau team, enabling the provision of a completely holistic primary health and wellbeing service. A shortage of GPs and lack of access to health services has been a real difficulty for some whānau and low-income people in the area. Manu Ora is due to open in August 2021.

Meanwhile, a general shortage of nurses was also an issue this year, and the COVID-19 response required support from other sites to help deliver vaccination clinics. We continued our mahi with local charity Pink Packets, whose mission is to end period poverty in Wairau.

The Long-acting Contraception Programme (LARC) was well subscribed, with numbers well above expected levels. This programme is a collaboration between Te Piki Oranga, the Marlborough Primary Health Organisation and Dr Kirsten Tucker from Springlands Health. It is available to those who need it and doesn't require people to be registered with a health service. It's a great example of recognising problems and finding solutions to improve the health and wellbeing of our whānau.

Another ongoing success this year was Tūhono, which has been running for three years in partnership with the Ministry of Health.

We have also seen great results from Te Pae Oranga. We saw people diverted from entering the court and prison system by choosing a panel hearing. The process of acknowledging the harm they caused and making amends proved to be a really constructive journey for all concerned, rather than traditional court processes.



Wairau kaimahi, supporting the local charity, Pink Packets.



In the spotlight:

Calling in the dolphins to support mental health and wellbeing

Wild dolphins brought big smiles to the faces of tamariki and rangatahi during a special boat tour off the coast of Waitohi (Picton).

Inspired by other animal-assisted therapy approaches, Te Piki Oranga's Child and Adolescent Mental Health Service (CAMHS) in Wairau arranged the special tour through local wildlife tour company E-Ko Tours, which provides the opportunity to encounter several species of dolphins and orca.

Mātauranga Māori provided a model for the journey; the children learnt about the relevance of whales and dolphins to Māori, their own whakapapa connection to the dolphins who guided their ancestors to the area, and increased their awareness of, and knowledge about, ways

to protect the whenua (land), moana (sea) and taonga (dolphins).

Ancient Hawaiian and Māori ceremonies helped prepare the children for their interaction with the dolphins. This included blowing the Pumoana (shell trumpet) to call them in. When the dolphins arrived, they surrounded the boat and made direct eye contact with the children, responding to the group's signals, sounds and waiata with joyful and social behaviour. Everyone was delighted!

John Hart, Pukenga Manaaki/Whānau Navigator, says, "The captain said that our efforts and calling our Tīpuna Taniwha (water spirit ancestors) brought the dolphins in close and we enjoyed their company for a solid hour of laughs and excitement."

"It was amazing to observe the positive changes brought about from the interaction with the dolphins," says Karena Martin. "The trip back to Blenheim was filled with lively discussion about what had been seen and experienced."

Our Partnerships

Over the 2020-21-year, Te Piki Oranga continued its meaningful partnerships with local and central Government and NGOs. These included Nelson Marlborough Health, Marlborough Primary Health, New Zealand Police, Community Corrections, Oranga Tamariki, Te Pūtahitanga and Ministry of Social Development, the Salvation Army and the Nelson Community Food Bank Trust.

New partnerships this year have been established with the Ministry of Primary Industries, the Royal Commission of Inquiry, and Nuku Health to form Manu Ora in Wairau.



Manu Ora general practice in Wairau opens its doors.

Nelson Marlborough Health

Te Piki Oranga has an evergreen contract with Nelson Marlborough Health to provide the following:

Kaupapa Māori Health Services:

Te Puna Hauora - includes Te Pou Taki (Cultural Support), Pūkenga Kaiwhakahaere (Site Managers), Pūkenga Atawhai (Nurses), Whānau-Kaimahi-a-Iwi (Social Workers), Pūkenga Manaaki (Navigators)

Māori Health Development – includes Mental Health Nurse Practitioner

CAMHS - Clinical and Pūkenga Manaaki (non-clinical)

Alcohol & Other Drug Counsellors (AOD)

Adult Mental Health - Pūkenga Manaaki support

Mental Health Flexi fund - packages of care for mental health and AOD whānau

Well Child Tamariki Ora Service - Pūkenga Atawhai

Outreach Immunisation

Te Hā - Quit Smoking Service

Koroua and Kuia Early Intervention Service

Lactation Consultation

Hauora Direct Service

Bowel Screening Service

Counselling Services

At 30 June, 2021, the services with the most enrolments are Kaupapa Māori Health Services (1,423), and Well Child Tamariki Ora services (1,227).



We support 4,292 whānau as part of our Nelson Marlborough Health contract.

Community Corrections

Māori Tikanga Wānanga is in its fifth year with Te Piki Oranga, with 50 participants undertaking the programme this financial year, involving 15 partners and 23 children.

The programme continues to provide a successful model of cultural engagement for participants looking to connect with their hapu, iwi and marae.

Salvation Army

We work with the Salvation Army and The Male Room to deliver a housing programme in Nelson Tasman. The programme puts people who are experiencing homelessness and multiple, high and complex needs into secure housing. The goal is that homelessness should be brief, rare and non-recurring.

Nelson Community Food Bank Trust

Nelson Community Food Bank Trust (NCFBT) is a partnership of Te Piki Oranga, Beneficiaries and Unwaged Workers Trust (BUWT), Salvation Army, St Vincent de Paul – Nelson and Stoke, and Whakatū Marae. For 21 years the trust has

delivered food parcels to Whakatū whānau experiencing hardship. COVID-19 has seen the need for food parcels increase significantly.

Min. of Social Development

The He Tangata driving programme, which assists whānau in feeling confident to sit either their restricted or full license, proved to be very popular and is currently oversubscribed. The programme is for people of any age, but the majority have been rangatahi.

Oranga Tamariki

We provide a health assessment service for rangatahi referred from Oranga Tamariki. The purpose of the assessment is to ensure rangatahi health needs are considered when making plans during youth justice family group conferences.

The service has been delivered in Nelson and Motueka since June 2019 and was expanded into Wairau in 2020.

New Zealand Police

We have a formal partnership with New Zealand Police to work together under the principles of Te Tiriti o Waitangi, to improve outcomes for Māori in contact with the justice system, through the delivery of Te Pae Oranga's Iwi Community Panels.

Te Pae Oranga has operated in the Nelson Tasman region since August 2018 and in Wairau since August 2020. At 30 June 2021, there had been 356 referrals to Te Pae Oranga with 320 completing the programme.

Te Pae Oranga is a holistic process for minor offenders. Rather than ending up in court or a cell, Te Pae Oranga provides an opportunity for people 17 years and over

to repair the harm their minor offending caused their community, and to have health issues addressed. This has proved to be a much better way forward for these rangatahi.

People meet with an Iwi Community Panel to talk about who they are, where they are from, and why they committed the offence. The panel listens, before agreeing to appropriate reparation and accessing health services for the offender.

In the 2020-21 year the Nelson Tasman programme received 216 referrals. Our Wairau team started running Te Pae Oranga in August 2020 and received 140 referrals in the year to 30 June 2021. Panels were held weekly.



The Wairau Iwi Community Panel.

Ministry for Primary Industries

2021 saw the roll out of the Te Ata Pūao pilot programme, to help whānau living in rural communities improve their health and wellbeing through a better understanding of their cultural identity.

Te Ata Pūao was developed in recognition of the low to medium anxiety levels people were experiencing due to the COVID-19 pandemic and the impact it had on jobs, security, families and mental health.

Participants were supported to develop an awareness of their whakapapa and feel more at home within Te Ao Māori.

The programme helped participants take more control of their own future, as they developed a health and wellbeing plan which they were encouraged to continue once they finished the course.

The pilot programme ran in Motueka once a week for 2.5 hours a week, over six weeks.

Te Ata Pūao to now be delivered in Whakatū and Wairau.



Nuku Health

During the year, Te Piki Oranga worked with two Wairau GPs to establish Manu Ora in the region.

Opening early in the new financial year, the healthcare service will give local whānau a new, high-quality and culturally appropriate way to improve their hauora. The service is supported by Marlborough Primary Health and Rangitane o Wairau.

The service's name 'Manu Ora', represents a bird taking flight after achieving hauora (wellbeing).



Royal Commission of Inquiry

This year, Te Piki Oranga began supporting whānau who were looking to share their experiences with the Royal Commission of Inquiry into Abuse in Care.

Te Piki Oranga is helping whānau going through this process, with qualified and trained community champions, who offer support along the often difficult journey of sharing past experiences.

Rameka Te Rahui is one of the Te Piki Oranga community champions.

“We are here to help anyone deciding whether and how to take part in the Inquiry, navigating the process and getting the follow-up care needed.

Rameka said that sometimes the process can be the start for people seeking help and treatment.

“For anyone who has been living with this for a long time, sharing their story with the Commission could be the start of a healing journey. There is free counselling available, and for many people, this has made it possible for them to get treatment for ongoing trauma as a result of their experiences.”





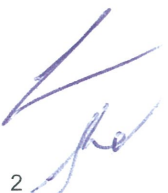
Financial Reports

for the year ended 30 June 2021

Te Piki Oranga Limited

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Company Directory

as at 30 June 2021

Date of Incorporation:	18 December 2013	
Company Number:	4863743	
Charity Registration Date:	13 August 2014	
Registration Number:	CC50848	
IRD Number:	113-081-066	
Registered Office:	281 Queen Street Richmond, Nelson 7020	
Business Address:	Unit A1, 281 Queen Street Richmond, Nelson 7020	
Nature of Business:	Health Service	
Directors:	M Dick J Du Feu K Palmer A Paul C Walker L Ashworth (nee White) P Smith	appointed: Jan 2014 appointed: Jan 2014 appointed: Jan 2014 appointed: May 2018 appointed: Jan 2015 appointed: Jul 2016 appointed: Nov 2020
Shareholder:	Te Piki Oranga Limited Whakatu Marae Committee Incorporated Ngati Koata Trust Whakatu Te Korowai Manaakitanga Trust Te Awhina Marae Limited Ngati Apa Ki Te Ra To Trust Te Runanga o Rangitane o Wairau Trust	40 shares 10 shares 10 shares 10 shares 10 shares 10 shares 10 shares
Bankers:	BNZ	
Solicitors:	Hamish Fletcher Lawyers	
Auditors:	Independent Auditors Limited	



Annual Report

for the year ended 30 June 2021

The directors present their annual report including financial statements of the company for the year ended 30 June 2021.

Annual report disclosures

A unanimous resolution was passed by the company pursuant to subsection 211(3) of the Companies Act 1993, that this annual report need not comply with paragraphs (a) and (e) to (j) of subsection 211(1) of the Act.

For and on behalf of the Board who authorised these financial statements for issue on the date shown below.


Director:



Dated:

30/09/21

Director:



Dated:

30/09/2021

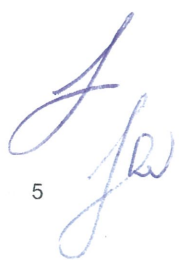
Statement of Comprehensive Revenue and Expenses

for the year ended 30 June 2021

		2021 \$	2020 \$
Operating revenue received	5	6,821,391	5,784,501
Interest received	5	14,194	25,313
Total revenue from exchange transactions		<u>6,835,584</u>	<u>5,809,814</u>
Operating expenses	6	<u>6,469,713</u>	<u>5,808,061</u>
Total surplus/(deficit) for the year		365,871	1,754
Other comprehensive revenue and expenses		-	-
Total comprehensive revenue and expense for the period		<u><u>365,871</u></u>	<u><u>1,754</u></u>

These statements are to be read in conjunction with the audit report and the notes to the financial statements

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INDEPENDENT
AUDITORS

Statement of Changes in Net Assets

for the year ended 30 June 2021

		2021 \$	2020 \$
Equity at beginning of year		1,482,264	1,480,510
Net surplus/(deficit) - Operation	14	107,490	38,922
Net surplus/(deficit) - Committed Funding Reserve	14	258,381	(37,169)
Total net surplus/(deficit) for the period		365,871	1,754
Total comprehensive income for the year		365,871	1,754
Less: Transfer from Development Reserve to cover Funding Reserve		(36,218)	-
Total Equity at end of year		1,811,916	1,482,264

Detailed Movement - Retained Earnings and Reserves

Retained Earnings

Opening Balance		859,306	820,384
Net surplus/(deficit) - Operation		107,490	38,922
Closing Balance - Retained Earnings		966,796	859,306

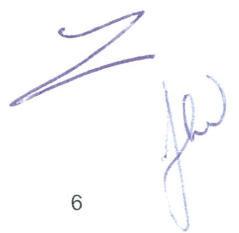
Committed Funding Reserve

Opening balance		622,957	660,126
Net surplus/(deficit) - Committed Funding Reserve		258,381	(37,169)
Less: Transfer to Development Reserve		(500,000)	-
Closing Balance - Committed Funding Reserve		381,338	622,957

Development Reserve

Opening Balance		-	-
Add: Transfer from Committed Funding Reserve		500,000	-
Less: Transfer back to Committed Funding to cover development costs		(36,218)	-
Closing Balance - Development Reserve		463,782	-

Total Equity at end of year		1,811,916	1,482,264
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Statement of Financial Position

as at 30 June 2021

		2021 \$	2020 \$
Total Equity		<u>1,811,916</u>	<u>1,482,264</u>
Current assets			
Cash and cash equivalents	8	1,259,475	447,692
Investments - term deposits	9	552,135	760,168
Trade and other receivables	10	895,334	717,654
		<u>2,706,944</u>	<u>1,925,514</u>
Non current assets			
Property, Plant and Equipment	11	709,009	470,335
Total assets		<u>3,415,953</u>	<u>2,395,849</u>
Current liabilities			
Trade and other payables	12	228,028	157,345
Employee benefits	13	529,197	386,205
Income in Advance	15	708,836	254,950
GST Payable		137,976	115,085
		<u>1,604,037</u>	<u>913,585</u>
Total liabilities		<u>1,604,037</u>	<u>913,585</u>
Net assets		<u>1,811,916</u>	<u>1,482,264</u>

These statements are to be read in conjunction with the audit report and the notes to the financial statements

W. J. H. & C. O'NEILL
ACCOUNTANTS

INDEPENDENT
AUDITORS

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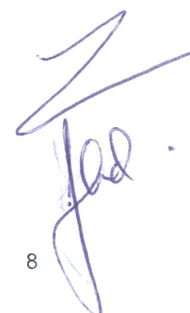
Statement of Cash Flows

for the year ended 30 June 2021

	2021 \$	2020 \$
Cash flows from operating activities		
Cash receipts from customers	7,108,510	5,862,426
Interest received	16,261	27,563
Cash paid to suppliers	(1,583,675)	(1,361,618)
Cash paid to employees	(4,555,054)	(4,290,902)
Movement in GST	22,891	14,943
Net cash flows from operating activities	<u>1,008,933</u>	<u>252,413</u>
Cash flows from investing activities		
Disposal, maturity of investments	205,965	189,898
Disposal of property, plant and equipment	1,659	5,096
Purchase of investments	-	-
Purchase of property, plant and equipment	(404,774)	(276,439)
Net cash flows from investing activities	<u>(197,150)</u>	<u>(81,445)</u>
Net increase in cash and cash equivalents		
Cash and cash equivalents at beginning of period	8 <u>447,692</u>	<u>276,724</u>
Cash and cash equivalents at end of period	<u>1,259,475</u>	<u>447,692</u>

These statements are to be read in conjunction with the audit report and the notes to the financial statements

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Notes to the Financial Statements

for the year ended 30 June 2021

1) REPORTING ENTITY

Te Piki Oranga Limited (TPO) is an incorporated company registered under the Companies Act 1993 and was incorporated on 18 December 2013. The company commenced trading on 1 July 2014. The company is a public benefit entity for the purposes of financial reporting in accordance with the Financial Reporting Act (2013).

Charitable Status

TPO was registered under the Charities Act 2005 with the Charities Commission on 13 August 2014, registration number CC50848.

2) BASIS OF PREPARATION

a) STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with the Public Benefit Entity Standards Reduced Disclosure Regime ("PBE Standards RDR") as appropriate for Tier 2 not-for-profit public benefit entities, for which all reduced disclosure regime examples have been adopted.

TPO qualifies as a Tier 2 reporting entity as for the two most recent reporting periods it has had between \$2m and \$30m operating expenditure and is required by its rules to prepare general purpose financial statements.

b) MEASUREMENT BASIS

The financial statements have been prepared on a historical cost basis.

c) FUNCTIONAL AND PRESENTATION CURRENCY

The financial statements are presented in New Zealand dollars which is TPO's functional and presentational currency.

3) USE OF JUDGEMENTS AND ESTIMATES

The presentation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future period affected.

(a) JUDGEMENTS

Judgements made in applying accounting policies that have had the most significant effects on the amounts recognised in the financial statements include the following:

- Revenue recognition - non-exchange revenue (conditions vs restrictions)

The notes should be read in conjunction with the financial statements and audit report

Te Piki Oranga Limited

INDEPENDENT
AUDITORS

Notes to the Financial Statements

for the year ended 30 June 2021

(b) ASSUMPTIONS AND ESTIMATION UNCERTAINTIES

Any assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ending 30 June 2021 have been detailed in the applicable notes and accounting policies of the financial statements.

(c) CHANGES IN ACCOUNTING POLICIES

There were no changes to accounting policies in the period.

4) SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements and have been applied consistently by TPO.

There have been no changes to accounting policies.

The significant accounting policies of TPO are detailed below.

(a) REVENUE

Revenue is recognised when the amount of revenue can be measured reliably and it is probable that economic benefits will flow to TPO, and measured at the fair value of consideration received or receivable.

The following specific recognition criteria in relation to TPO's revenue streams must also be met before revenue is recognised.

i. Revenue from exchange transactions

Service fees

Revenue from services rendered is recognised in surplus or deficit in proportion to the stage-of-completion of the transaction at the reporting date. Where the work performed over the lifetime of the contract is estimated to be consistent, the income is recognised evenly over the term of the contract. On contracts where the spending not incurred evenly - usually one-off or short term contracts - revenue is recognised on a percentage of completion method, using actual costs to date as a percentage of total costs. Where total forecast costs on a contract cannot be reliably estimated, contract revenue is recognised only to the extent of the expenses recognised that are recoverable for that specific contract.

Amounts received in advance for services provided in future periods are recognised as a liability until such time as the service is provided.

ii. Revenue from non-exchange transactions

Non-exchange transactions are those where TPO receives an inflow of resources (i.e. cash and other tangible or intangible items) but provides no (or nominal) direct consideration in return.

With the exception of services-in-kind, inflows of resources from non-exchange transactions are only recognised as assets where both:

- It is probable that the associated future economic benefit or service potential will flow to the entity, and
- Fair value is reliably measurable.

Inflows of resources from non-exchange transactions that are recognised as assets are recognised as non-exchange revenue, to the extent that a liability is not recognised in respect to the same inflow.

The notes should be read in conjunction with the financial statements and audit report

INDEPENDENT
AUDITORS

Notes to the Financial Statements

for the year ended 30 June 2021

Liabilities are recognised in relation to inflows of resources from non-exchange transactions when there is a resulting present obligation as a result of the non-exchange transactions, where both:

- It is probable that an outflow of resources embodying future economic benefit or service potential will be required to settle the obligation, and
- The amount of the obligation can be reliably estimated.

The following specific recognition criteria in relation to TPO's non-exchange transactions revenue streams must also be met before revenue is recognised.

Management Services and Primary Care Contract Income

Revenue from Ministry of Health contracts is recognised as the milestones outlined in those contracts are achieved. Unless otherwise agreed between the parties, any underspending of contract income is to be applied to future commitments of TPO to those contracts rolling over. Only the amounts required to be returned at balance date that is enforceable is treated as a liability, the balance is included in equity. At the termination of any contract, remaining funds held as committed funding liability will either be transferred to retained earnings or be refunded by TPO to the organisation providing the funding depending on what the parties have agreed.

Grants, Donations, Legacies and bequests

The recognition of non-exchange revenue from Grants, Donations, Legacies and bequests depends on the nature of any stipulations attached to the inflow of resources received, and whether this creates a liability (i.e. present obligation) rather than the recognition of revenue.

Stipulations that are "conditions" specifically require TPO to return the inflow of resources received if they are not utilised in the way stipulated, resulting in the recognition of a non-exchange liability that is subsequently recognised as non-exchange revenue as and when the "conditions" are satisfied.

Stipulations that are "restrictions" do not specifically require TPO to return the inflow of resources received if they are not utilised in the way stipulated, and therefore do not result in the recognition of a non-exchange liability, which results in the immediate recognition of non-exchange revenue.

(b) FINANCE INCOME

Interest is recognised in the statement of comprehensive revenue and expense as it accrues, using the effective interest rate method.

(c) FINANCIAL INSTRUMENTS

TPO initially recognises financial instruments when TPO becomes a party to the contractual provisions of the instrument.

TPO derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by TPO is recognised as a separate asset or liability.

TPO derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire.

TPO also derecognises financial assets and financial liabilities when there has been significant changes to the terms and/or the amount of contractual payments to be received/paid.

The notes should be read in conjunction with the financial statements and audit report

Notes to the Financial Statements

for the year ended 30 June 2021

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, TPO has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

TPO classifies financial assets into the following categories: loans and receivables.

TPO classifies financial liabilities into the following categories: fair value through surplus or deficit, and amortised cost.

Financial instruments are initially measured at fair value, plus for those financial instruments not subsequently measured at fair value through surplus or deficit, directly attributable transaction costs.

Subsequent measurement is dependent on the classification of the financial instrument, and is specifically detailed in the accounting policies below.

i. Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market.

Loans and receivables are subsequently measured at amortised cost using the effective interest method, less any impairment losses (refer Note 4(d)).

Loans and receivables comprise cash and cash equivalents and receivables.

Cash and cash equivalents represent highly liquid investments that are readily convertible into a known amount of cash with an insignificant risk of changes in value, with maturities of 3 months or less.

ii. Amortised cost financial liabilities

Financial liabilities classified as amortised cost are non-derivative financial liabilities that are not classified as fair value through surplus or deficit financial liabilities.

Financial liabilities classified as amortised cost are subsequently measured at amortised cost using the effective interest method.

Financial liabilities classified as amortised cost comprise cash and cash equivalents (bank overdrafts) and payables.

(d) IMPAIRMENT OF NON-DERIVATIVE FINANCIAL ASSETS

A financial asset not subsequently measured at fair value through surplus or deficit is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that the loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes default or delinquency by a counterparty, restructuring of an amount due to TPO on terms that TPO would not consider otherwise, indications that a counterparty or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in TPO, economic conditions that correlate with defaults or the disappearance of an active market for a security. In addition, for an equity security classified as an available-for-sale financial asset, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

The notes should be read in conjunction with the financial statements and audit report

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Notes to the Financial Statements

for the year ended 30 June 2021

i. Financial assets classified as loans and receivables

TPO considers evidence of impairment for financial assets measured at amortised cost (loans and receivables) at both a specific asset and collective level.

All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified.

Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment TPO uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in surplus or deficit and reflected in an allowance account against loans and receivables. Interest on the impaired asset continues to be recognised.

When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through surplus or deficit.

(e) CASH AND CASH EQUIVALENTS

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known

(f) SHORT TERM INVESTMENTS

Short term investments comprise term deposits which have a term of greater than three months and

(g) PROPERTY, PLANT AND EQUIPMENT

Items of property, plant and equipment are initially measured at cost, except those acquired through a non-exchange transaction which are instead measured at fair value as their deemed cost at initial recognition.

Items of property, plant and equipment are subsequently measured at cost, less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment is generally the purchase price, together with any incidental costs of acquisition.

Depreciation is calculated so as to write off the cost amounts of property, plant and equipment, less any assigned residual value, on a diminishing value basis over the expected useful economic lives of the assets concerned.

The estimated useful lives/diminishing value depreciation rates are:

Computer, equipment and plant	3 - 15 years	16 - 67%
Motor Vehicles	6 - 8 years	30%

The assets residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

The notes should be read in conjunction with the financial statements and audit report

Te Piki Oranga Limited
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Notes to the Financial Statements

for the year ended 30 June 2021

(h) GOODS AND SERVICE TAX (GST)

All amounts are shown exclusive of Goods and Services Tax (GST), except for trade receivables and trade payables that are shown inclusive of GST. The statement of cash flows is also prepared on a GST exclusive basis.

(i) LEASES

TPO has operating leases. Operating leases are not recognised in TPO's statement of financial position. Payments made under these leases are recognised in the statement of comprehensive income on a straight line basis over the term of the lease.

(j) IMPAIRMENT OF ASSETS

i) Property, Plant and Equipment

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable through use or sale. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Impairment losses are recognised in the statement of comprehensive revenue and expense, unless an asset has previously been revalued, in which case, the impairment loss is recognised as a reversal to the extent of any revaluation reserves, with any excess recognised in the statement of comprehensive revenue and expense.

ii) Receivables

Receivables are assessed for impairment at each balance date. If there is evidence of impairment, an impairment loss is recognised in the statement of comprehensive revenue and expense.

(i) EMPLOYEE BENEFIT LIABILITIES

A provision for employee entitlements is recognised for benefits earned by employees but not paid at reporting date. Employee benefits include salaries, wages, annual leave and company leave.

All employee benefits are expected to be settled within one year and have been measured at their nominal amount.

(k) INCOME TAX

TPO is wholly exempt from New Zealand income tax, having fully complied with all statutory conditions for this exemption.

5) REVENUE FROM EXCHANGE TRANSACTIONS	2021	2020
	\$	\$
Management Services	189,766	230,911
Primary Care Contract Services	6,631,624	5,553,590
Interest Received	14,194	25,313
Total Revenue from Exchange Transactions	<u>6,835,584</u>	<u>5,809,814</u>

The notes should be read in conjunction with the financial statements and audit report

Notes to the Financial Statements

for the year ended 30 June 2021

6) EXPENSES	2021	2020
	\$	\$
(a) Administration		
Accounting Fees	72,389	67,162
Audit Fees	9,100	6,002
Total Accounting and Audit	81,489	73,164
Depreciation	185,503	94,448
Information Technology	139,229	116,918
Interest Expense	0	329
Building Rental	256,019	258,669
Other Office & Organisation Expenses	197,021	280,000
Total Office & Organisation Expenses	777,772	750,364
Board Expenses	15,909	7,911
Board Meeting Fees	53,470	50,465
Total Board Expenses	69,379	58,376
Wages and Salaries	585,103	481,864
Health & Safety	7,124	6,306
KiwiSaver (Employer Contribution)	17,579	14,661
Travel and Accommodation	13,913	9,044
Other Staffing Costs	38,145	29,785
Total Staffing Expenses	661,864	541,660
Contracts, Wages and Salaries	4,059,472	3,785,870
Contracts, other	819,737	598,629
Total Primary Care Services	4,879,209	4,384,498
Total Operating Expenses	6,469,713	5,808,061

7) SHARE CAPITAL

Ordinary shares	Issued	Paid up
As at 30 June 2020	100	-

All issued shares have a nominal value of \$1, equal voting rights and share equally in dividends and surplus on winding up.

8) CASH AND CASH EQUIVALENTS	2021	2020
	\$	\$
BNZ Current Account	156,400	40,221
BNZ Savings Account	1,102,743	405,534
Petty cash	331	1,937
	1,259,475	447,692

There are no restrictions over any of the cash and cash equivalents balances held by TPO.

The notes should be read in conjunction with the financial statements and audit report



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Notes to the Financial Statements

for the year ended 30 June 2021

9) INVESTMENTS - TERM DEPOSITS	2021	2020
	\$	\$
Term Deposits	552,135	760,168
	<u>552,135</u>	<u>760,168</u>
10) TRADE AND OTHER RECEIVABLES	2021	2020
	\$	\$
Trade receivables	851,332	684,565
Allowance for impairment	-	-
Net trade receivables	<u>851,332</u>	<u>684,565</u>
Sundry receivables	44,002	33,089
Total receivables	<u>895,334</u>	<u>717,654</u>
11) PROPERTY, PLANT & EQUIPMENT	2021	2020
	\$	\$
Leasehold Improvements		
Cost	140,364	126,742
Accumulated depreciation	(40,574)	(26,943)
Net Book Value	<u>99,790</u>	<u>99,799</u>
Depreciation expense	13,631	12,907
Gain/(Loss) on Disposal	-	-
Furniture & Fittings		
Cost	82,997	114,312
Accumulated depreciation	(35,098)	(47,638)
Net Book Value	<u>47,899</u>	<u>66,674</u>
Depreciation expense	7,785	10,286
Gain/(Loss) on Disposal	(12,789)	-
Computer Equipment		
Cost	288,806	340,200
Accumulated depreciation	(205,398)	(259,154)
Net Book Value	<u>83,408</u>	<u>81,046</u>
Depreciation expense	61,222	44,009
Gain/(Loss) on Disposal	(2,264)	-

The notes should be read in conjunction with the financial statements and audit report

Notes to the Financial Statements

for the year ended 30 June 2021

Plant & Equipment		
Cost	105,131	67,336
Accumulated depreciation	(45,136)	(35,146)
Net Book Value	59,995	32,190
Depreciation expense	10,025	7,518
Gain/(Loss) on Disposal	35	-
Motor Vehicle		
Cost	556,268	236,137
Accumulated depreciation	(138,351)	(45,511)
Net Book Value	417,917	190,626
Depreciation expense	92,840	19,728
Gain/(Loss) on Disposal	-	-
Total fixed assets net book value	709,009	470,335

12) TRADE AND OTHER PAYABLES

	2021	2020
	\$	\$
Trade payables	184,677	125,401
Sundry payables	43,351	31,944
	228,028	157,345

13) EMPLOYEE BENEFITS LIABILITY

	2021	2020
	\$	\$
Salary and wages accrual	219,388	137,527
Annual leave and Company leave	309,809	248,678
	529,197	386,205

14) COMMITTED FUNDING

TPO tracks the surplus or deficit made on each contract, after providing for a fair contribution to cover a portion of the overall administrative expenses. Unless otherwise agreed between the parties, any underspending of primary care contract income is to be applied to future commitments of TPO to those contracts rolling over. Where the contract does not include an explicit clause that any underspent funds are to be returned to the funder, the net overspend or underspend on current contracts are recognised as part of Committed Contract Funds within Net Assets. Any net surplus or deficits generated by the administrative recovery area, or any residual amounts from completed contracts are recognised as part of Retained Earnings in Net Assets.

15) INCOME IN ADVANCE

Any amounts invoiced by TPO which relate to the provision of goods or services for a period following balance date, or may required to be returned to the funder if criteria are not met, are recognised as a liability in Funds Received in Advance until the criteria of the funding agreement are met or until the financial period covered by the funding.

The notes should be read in conjunction with the financial statements and audit report

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Notes to the Financial Statements

for the year ended 30 June 2021

16) RELATED PARTY TRANSACTIONS

Identity of related parties

a) Whakatu Marae Committee Incorporated (WMCI)

WMCI has a 10% shareholding in TPO. Expenses relate to the Venue hire for Matakiki celebrations 2020

Transactions between TPO and WMCI	2021 \$	2020 \$
Revenue recognised by TPO	0	-
Expenses recognised by TPO	789	24,130
Balance owed by TPO		
Building Rental	0	1,124

b) Te Awhina Marae Limited (TAM)

TAM has a 10% shareholding in TPO. TAM provides TPO with office space. The terms and conditions are governed by a lease agreement. Other expenses mainly relate to venue hire for Powhiri.

Transactions between TPO and TAM	2021 \$	2020 \$
Revenue recognised by TPO	-	-
Expenses recognised by TPO		
Building Rental	57,432	57,432
Other Operating Expenses	609	742
Balance owed by TPO		
Building Rental	5,504	5,504

The notes should be read in conjunction with the financial statements and audit report

Notes to the Financial Statements

for the year ended 30 June 2021

f) Key management personnel remuneration

The entity classifies its key management personnel into one of two classes:

- Members of the governing body
- Senior executive officers, responsible for reporting to the governing body

Members of the governing body are paid meeting fees. The meeting fees are ordinarily \$400 per meeting but increase to \$600 per meeting if the duration exceeds 4 hours. The chair was paid honoraria (but no meeting fees), totalling \$21,470 (2020: \$21,470) for the period. In addition to the above, the chair was paid \$2,800 for additional panel participation work done on top of their director duties. The deputy chair was paid an honoraria of \$10,000 (2020: \$10,000 honoraria) for the period. Senior executive officers and chief operating officers are employed as employees of the entity, on normal employment terms.

The aggregate level of remuneration paid and number of persons (measured in 'people' for Members of the governing body, and 'fulltime-equivalents' (FTE's) for Senior executive officers and Chief operating officers in each class of key management personnel is presented below:

	2021 \$ '000 / individuals	2020 \$ '000 / individuals
Members of the governing body	53 / 7 people	51 / 8 people
Senior executive and chief operating officers	148 / 1FTE	148 / 1FTE

In addition to the above, \$1,847 was paid to Cathleen Walker as a contractor for Tamariki Ora support in Wairau.

No close family members of key management personnel are employed by TPO on normal employment terms.

Jane Du Feu is a director of TPO and also an officer of WMCI. Jane Du Feu received honoraria payments and some limited meeting fees from TPO for her chair position.

17) OPERATING LEASES

Property

TPO has a number of lease agreements for premises in Motueka, Richmond, Nelson and Blenheim.

The future non-cancellable minimum lease payments of property leases as lessee at reporting date are detailed in the table below:

	2021 \$	2020 \$
Less than one year	138,366	251,290
Between one and five years	105,769	249,352
Greater than five years	-	-
	<u>244,135</u>	<u>500,642</u>

The leases normally run between one and three years, some with an option to renew after that period.

The notes should be read in conjunction with the financial statements and audit report

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Notes to the Financial Statements

for the year ended 30 June 2021

Other Operating Leases

TPO has several lease agreements for motor vehicles, photocopiers and software.

The future non-cancellable minimum lease payments of other operating leases as lessee at reporting date are detailed in the table below:

	2021 \$	2020 \$
Less than one year	57,074	111,112
Between one and five years	23,070	53,884
Greater than five years	-	-
	<u>80,144</u>	<u>164,996</u>

The leases normally run for a period up to five years.

18) COMMITMENTS AND CONTINGENCIES

At 30 June 2021, TPO had no capital commitments and TPO is not aware of any contingent liabilities (2020: Nil).

19) EVENTS AFTER REPORTING DATE

No material events have occurred subsequent to the reporting date that require disclosure or adjustments to be made to the 30 June 2021 financial statements. (2020: none).

20) GOING CONCERN ASSESSMENT

The Directors have reviewed TPO's ability to operate as a going concern, and specifically reviewed the impact of the recent Covid-19 outbreak and the social and economic measures taken to curtail its spread.

The majority of TPO's revenue is from contracts with the local District Health Board. Letters of assurance have been received from this funding provider, guaranteeing funding will continued to be received. In addition, a number of contract targets have been waived, due to these being unable to be met because of the nationwide lockdown.

Therefore, the Directors have determined that there is no reason why the TPO cannot continue to operate into the foreseeable future.

21) CONTINGENT ASSETS

As part of the contract with its telecommunications provider, TPO was provided with a significant credit to be offset against the cost of purchasing future cellphones and other communications equipment. The spent portion of this fund at year end has been recognised at revenue, and the acquired equipment recognised as an asset at the value per the documentation from the telecommunications provider. The unspent portion at balance date of this incentive has not been recognised as revenue, but is an unrecognised contingent asset.

The notes should be read in conjunction with the financial statements and audit report

INDEPENDENT
AUDITORS

Auditor's Report

INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Te Piki Oranga Limited

Report on the Financial Reports

Opinion

We have audited the financial reports of Te Piki Oranga Limited, ("the Company"), which comprises the statement of financial position as at 30 June 2021, and the statement of comprehensive revenue and expense, statement of cash flows and the statement of movement in equity for the year then ended, and statement of accounting policies (including significant notes to the financial report).

In our opinion, the accompanying financial reports present fairly, in all material respects, the financial position of the Company as at 30 June 2021, and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity International Public Sector Reporting Standards Reduced Disclosure Regime ("PBE IPSAS RDR") issued by the New Zealand Accounting Standards Board.

Basis of Opinion

We conducted our audit of the statements of financial performance, financial position, changes in equity, cash flows, accounting policies and notes to the financial report in accordance with International Standards of Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described the *Auditor's Responsibilities for the Audit of the Financial Reports* section of our report. We are independent of the Company in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor, we have no relationship with, or interests in the Company.

Responsibilities of Those Charged with Governance for the Financial Reports

Those charged with governance are responsible on behalf of the Company for the preparation and fair presentation of the financial reports in accordance with PBE IPSAS RDR, and for such internal control as those charged with governance determine is necessary to enable the preparation of financial reports that are free from material misstatement, whether due to fraud or error.

In preparing the financial reports, those charged with governance are responsible on behalf of the Company for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless those charged with governance either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Reports

Our objectives are to obtain reasonable assurance about whether the financial reports are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud



or error and are considered material if, individually or in aggregate, they could be reasonably be expected to influence the economic decisions of users taken on the basis of these financial reports.

The full details of the auditor's responsibilities can be found on the following web page.
<https://www.xrb.govt.nz/assurance-standards/auditors-responsibilities/>

Independent Auditors Ltd.

INDEPENDENT AUDITORS LTD
NELSON

30 September 2021